Labor Market Analysis

DECEMBER 2022 JOBS REPORT

A Look at November's Trends



ASTON CARTER®

Labor Market Analysis

November's job market saw a total of 263,000 jobs gained with 221,000 in the private sector and 42,000 in the public sector. The unemployment rate remained steady at a historically low 3.7% as the labor force participation rate declined slightly to 62.1% — contributing to an ongoing tight labor market. Job openings declined to 350,000 following the 400,000 openings last month, keeping openings 48% higher than pre-pandemic levels. Unemployed workers per job opening remained around two jobs¹ per unemployed worker. Average hourly earnings grew at a rate of 0.6%,² the fastest in 10 months as hiring demand still outpaces the supply of workers.

November's Market Trends at a Glance

263K Jobs gained **3.7%** Overall unemployment rate **0.59** Unemployed workers per job opening

4.02M Workers quit jobs in October **2%** Unemployment among degreed workers

62.1% Labor force participation rate

Industry Trends



Consumer Services

Seasonally adjusted numbers show a loss of 30,000³ retail jobs last month, indicating seasonal hiring was significantly lower than expected. This could be tied to major retailers' focus on full-time hiring and giving those workers more overtime opportunities. Leisure and hospitality saw big hiring gains with the addition of 88,000 jobs and is likely to continue recovering as 60%⁴ of consumers expect to increase travel spending in 2023.



Professional & Business Services

The services sector grew in November for the 30th month in a row, boosted by a surge in business activity. Jobs within management consulting and corporate headquarters/back offices grew by 10,000 and 3,000, respectively, while accounting and bookkeeping services remained steady. Administrative and support services, however, dropped a significant 26,000 jobs.



Manufacturing

The Institute for Supply Management reported economic activity in the manufacturing sector decreased in November⁵ for the first time since the onset of the pandemic. However, official government data indicated factory orders⁶ and shipments for equipment grew faster than anticipated in October. Logistics pressures⁷ as well as supply chain constraints⁸ have been easing as companies stock inventories in preparation for the holidays — potentially impacting 2023 hiring needs.



Finance & Insurance

Growth in finance and insurance has stalled with only 700 jobs added amid hiring freezes. Some major financial institutions have slowed hiring or made strategic layoffs due to slower quit rates and significant headcount increases since 2021.⁹ Despite these hiring slowdowns, bank profitability¹⁰ reached a 14-year high in 2022 due to rising interest rates.

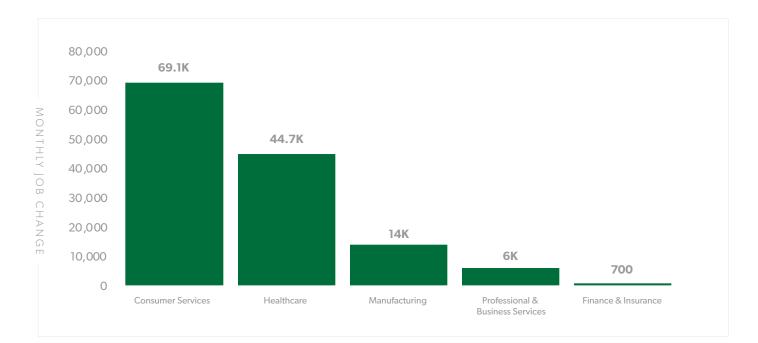


Healthcare

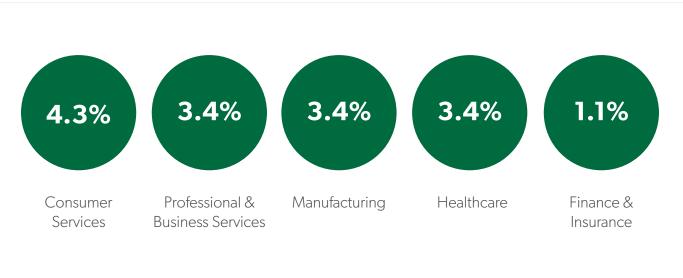
Though many hospitals faced hard economic conditions and staffing shortages during the COVID-19 pandemic, three of the largest hospitals¹¹ saw margins exceed pre-pandemic levels. A proposed rule by the Centers for Medicare and Medicaid Services looks to streamline and automate¹² prior authorization for Medicare Advantage, Medicaid and health insurance exchange carriers. Medicaid redeterminations are expected to extend until April; however, only 37%¹³ of adults are aware of the redetermination, meaning 15M+ could be left without coverage.

Job Gains/Losses by Industry

Source: U.S. Bureau of Labor Statistics



Year-Over-Year Difference



3.3% Overall YoY Difference

Highest Demand Growth Markets

Accounting & Finance

Job openings in accounting and finance declined 3% (rolling three-month average) but still saw significant growth within roles such as budget analysts and tax specialists. The governance, risk and compliance sector decreased slightly (5%) with sustained growth in internal auditors and loss control.

Florida Miami, Fort Lauderdale, Pompano Beach Michigan Grand Rapids, Kentwood

Louisiana New Orleans, Metairie

Maryland Baltimore, Columbia, Towson Connecticut Bridgeport, Stamford, Norwalk

Florida lacksonville Rhode Island, Massachusetts Providence, Warwick

Customer Support

The demand for customer support workers in call centers declined by 2% in November. Call center demand remains elevated at about 14% above the three months leading up to the pandemic.

Arizona Georgia Indiana Phoenix, Mesa, Chandler Atlanta, Sandy Springs, Alpharetta Indianapolis, Carmel, Anderson New York, New Jersey Florida New York, Newark, Jersey City Miami, Fort Lauderdale, Pompano Beach

Illinois, Indiana, Wisconsin Chicago, Naperville, Elgin

Michigan Detroit, Warren, Dearborn

Operations & Adminstrative

For operations and administrative positions, the rolling three-month average declined by 4.8%. The most significant growth remained for in-demand occupations such as payroll, procurement and marketing analysts.

Rhode Island, Massachusetts Providence, Warwick

Kansas Wichita

North Dakota, Minnesota Fargo

New Hampshire Manchester, Nashua

Iowa, Illinois

Illinois Rockford

Davenport, Moline, Rock Island Texas

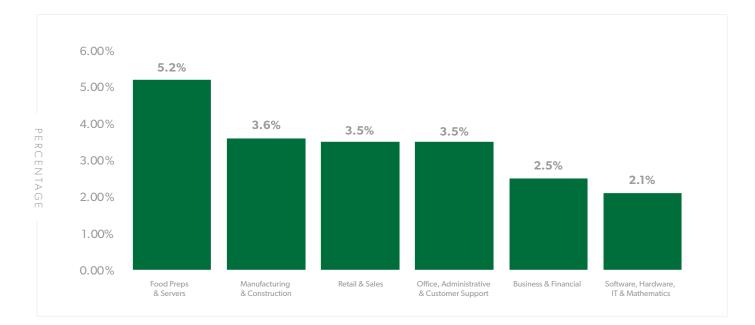
McAllen, Edinburg, Mission

Unemployment Analysis

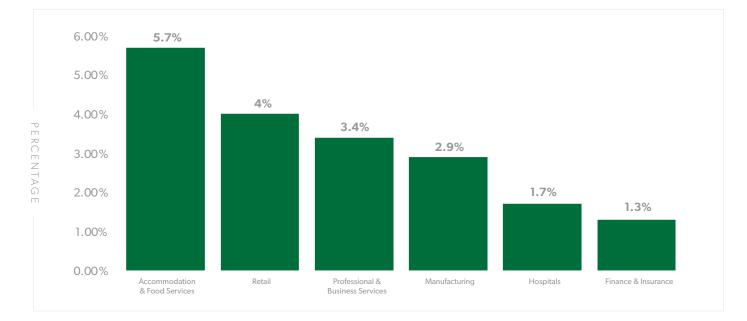
Across the professional services landscape, low unemployment within accounting and finance (business and financial), as well as average unemployment rates within the customer support and operations and administrative spaces, continues. With the ever-tightening labor market driving competition for skilled talent — especially for customer support and operations and administrative roles — hiring within these spaces will remain competitive across many industries.

Unemployment by Labor Category*

Source: U.S. Bureau of Labor Statistics



Unemployment by Industry*



Highest Unemployment Markets

California 5.7% Fresno

Nevada 5.5% Las Vegas, Henderson, Paradise

Ohio 4.6% Cleveland, Elyria

Illinois, Indiana, Wisconsin 4.5% Chicago, Naperville, Elgin **Tennessee, Mississippi, Arkansas 4.4%** Memphis

Texas 4.3% Houston, The Woodlands, Sugar Land

California 4.2% Los Angeles, Long Beach, Anaheim

Connecticut 4.2% Bridgeport, Stamford, Norwalk

Lowest Unemployment Markets

Minnesota, Wisconsin 1.9% Minneapolis, St. Paul, Bloomington

Utah 2% Salt Lake City Flordia 2.4% Miami, Fort Lauderdale, Pompano Beach

Wisconsin 2.4% Madison

California 2.3% San Jose, Sunnyvale, Santa Clara

Nebraska, Iowa 2.4% Omaha, Council Bluffs **Iowa 2.5%** Des Moines, West Des Moines

Alabama 2.5% Birmingham, Hoover

Top Unemployment Declines and Percentage Change

Louisiana -0.6% New Orleans, Metairie

Pennsylvania, New Jersey -0.4% Allentown, Bethlehem, Easton

Pennsylvania -0.4% Pittsburgh

New York -0.4% Buffalo, Cheektowaga New York -0.4% Rochester

Arkansas -0.4% Little Rock, North Little Rock, Conway

Pennsylvania, New Jersey, Delaware -0.3% Philadelphia, Camden, Wilmington

New York, New Jersey, Pennsylvania -0.3% New York, Newark, Jersey City



While recent hiring trends have slowed in comparison to 2021, many of the largest skill sets continue to outpace the increase in demand seen in 2019 as well as the months leading up to the pandemic. While inflation cooled¹⁴ more than expected in October, experts still expect the Federal Reserve to further increase interest rates by 0.5 points, bringing the benchmark rate to about 4.5% — its highest level since December 2007. Interest-rate sensitive industries such as housing, construction and technology have seen slowdowns in hiring related to higher costs and less activity.

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- ⁵ "November 2022 Manufacturing ISM", Institute for Supply Management.
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- ⁹ "Morgan Stanley slashes 1,600 jobs", Banking Dive.
- ¹⁰ "McKinsey's Global Banking Annual Review", McKinsey & Company.
- ¹¹ "Operating Margins Among the Largest For-Profit Health Systems Have Exceeded 2019 Levels for the Majority of the
- <u>COVID-19 Pandemic</u>", Kaiser Family Foundation.
- ¹² "<u>CMS proposes streamlining, automating prior authorizations</u>", Modern Healthcare.
- ¹³ "<u>Majority of Americans unaware of Medicaid eligibility redeterminations</u>", Healthcare Finance.
- ¹⁴ "Inflation cools more than expected in October", Axios.

About Aston Carter

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