

## MLA INTERIM LEGAL TALENT CASE STUDY

# PARTNER-LEVEL INTERIM COUNSEL SUPPORTS AMLAW 50 FIRM

### The Client:

AmLaw 50 law firm

### Industry:

Legal

### Location:

New York, New York

### The Challenge

A practice group within this AmLaw 50 found themselves with an immediate interim need for an industry expert within the finance and loan sector. They required a legal expert with experience in aircraft and helicopter finance, leasing and related restructuring transactions, including pre-delivery payment facilities, aircraft and spare parts credit facilities, EETCs and similar structured finance transactions.

### The Solution

Through an established relationship within Major, Lindsey & Africa's Partner Practice Group, the Practice Chair was introduced to our New York Interim Legal Talent group. Our client advisor met with the partner to gain an understanding of their expertise and talent needs, budgeting and timeline. They then began to rapidly reach out to their networks to locate a restructuring lawyer with the right experience and availability who could provide assistance immediately.

Our Interim team engaged MLA's vast network to vet all interim counsel with the requisite profile. Leveraging our career-long attorney relationships and MLA Interim's expertise, we were able to determine within a weeks' time a short list of interim counsel to screen that aligned with the role. We tailored the pitch based on our insights regarding personality, availability, career history and, most importantly, their ability to execute on the client's matter. Ultimately, we presented four interim counsel profiles that possessed prior AmLaw partner experience and met the timing, specificity and expert-level request from the group. These four interim counsel participated in a thorough screening and interview process by our New York team.

### The Results

Since MLA Interim was able to provide the unique level of legal expertise the firm needed, the group has been able to deploy a specialized attorney that their clients could depend on for reliable, proven and sophisticated service.