

Latin America's Pre-eminent Law Firm Recruiters

For more than a decade, Major, Lindsey & Africa has been helping law firms establish and expand their presence and global brand across Latin America.

With 25 offices around the world, Major, Lindsey & Africa maintains close relationships with the pre-eminent law firms and lawyers throughout Latin America, the United States, Europe and Asia Pacific, which allows us to keep a pulse on the global legal market. Our global recruiters are experts within their respective markets, and by sharing intelligence across offices, practices and verticals, we can acquire a full picture of every candidate and firm in the market.

We use this intimate market knowledge and our extensive experience to help firms evaluate opportunities and explore new markets through office openings, group and lateral partner moves, and mergers and acquisitions. Each opportunity is unique and deserves detailed consultation and a specific course of action. At Major, Lindsey & Africa, we take the time to understand your objectives and guide you through every step of the process.



The Latin America Team

Our Latin America team, led by Joshua Dull and Jeffrey Liebster, are market experts who have ingratiated themselves into the region, forming strong relationships with every major firm and the best local lawyers in each market. They spend much of their time on the ground, which has given them insight into the nuances and needs across the region. Together, Josh and Jeff have assisted numerous firms in opening offices throughout Latin America and both have facilitated dozens of lateral partner moves. They continually nurture their relationships, offering guidance and advice to help clients achieve their growth initiatives.

More than Recruiting

As the global market leader, Major, Lindsey & Africa values our relationships and provides our clients with access to more than just top partners.

INDUSTRY-LEADING THOUGHT LEADERSHIP

Our recruiters are regularly authoring articles and being quoted by the media on legal industry trends. We also perform a biennial study of law firm partners to create our Partner Compensation Survey that provides insight into partner pay and overall satisfaction.

LAW FIRM MANAGEMENT

We believe in supporting all facets of the legal industry, specializing in not just lateral placements but also in law firm management placements. Our Law Firm Management Practice excels at recruiting senior management talent adept at navigating rapidly shifting marketplace conditions, demanding new regulations and ever-intensifying competition.

TOTAL TALENT SOLUTION

Our goal is to provide knowledge, guidance and resources to support your practice and your team beyond hiring. We offer the full spectrum of advisory services and talent solutions to take your legal team to the next level—from assessment and coaching of top legal talent to expert technological solutions.

Let Major, Lindsey & Africa help you explore new horizons. Contact us today.
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