

MLA INTERIM LEGAL TALENT CASE STUDY

CORPORATE LAWYER SEEKING NEW INTERIM ROLE

Organization:

Research and data analytics consultancy

Engagement Duration:

6+ months

Scope of Work:

Corporate legal work, focusing on a wide variety of complex commercial agreements

Location:

Remote

The Attorney Profile

An experienced corporate and M&A lawyer decided many years ago that she wanted to explore consulting opportunities, as she had a young family and wanted the flexibility to spend more time with them while pursuing substantive and fulfilling legal work. She greatly enjoyed the variety and challenge provided by consulting and made the decision to focus on building her legal skills and her legal career around these types of roles moving forward.

The Challenge

Seven years ago, the consulting corporate attorney was placed in a part-time role at a well-established professional services firm. The role was extended multiple times over the years, eventually leading to her being included on the firm's payroll. When the attorney desired to explore other job opportunities, she reached out to the MLA Interim Legal Talent recruiter with whom she had worked previously. The attorney was concerned about the slow market and how long the process would take to find a new remote or limited hybrid role.

Working with Interim Legal Talent

The consulting attorney initially contacted MLA Interim Legal Talent in 2015. She and her recruiter had a strong connection from the start. The recruiter listened to her about what parts of her job she enjoyed and understood she had a young family so flexibility and working for a client that understood work-life balance was important to her. At that time, our recruiter provided her with an overview of the types of roles we handle and thoroughly explained our process. We then immediately started presenting her for roles that fit her skill set with companies that excited her. Shortly thereafter, she was placed on an engagement that ended up lasting over seven years.

The attorney felt confident working directly with our recruiter for the entirety of her time with her first engagement, and when she was ready for a new role, she reconnected with that recruiter. She was very happy to find the same recruiter who placed her all those years ago was still available to help with her job search.

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After the consulting attorney reached out, she kept her recruiter informed of her plans. Together, they worked on updating her resume, and the recruiter began submitting her to new roles. A few weeks into searching, one role appeared to be a perfect fit—a corporate generalist with BigLaw and significant in-house experience. Personality was also incredibly important, and having worked with this organization and the consulting attorney before, the MLA Interim recruiter knew they would hit it off.

Both parties met and immediately hit it off, with the hiring manager offering her the role that same day. Both the consulting attorney and hiring manager agreed it felt like a perfect match from the start and both were equally excited about the opportunity.

Attorney Success Story

The consulting attorney took control of her career, prioritizing her family and turning to contract work as a viable career path. Having landed an interim role that led to a seven-year tenure, she felt comfortable exploring another opportunity with similar potential. Regardless of the length of this new role, she will continue to work with MLA Interim Legal Talent having built a trusted relationship with her recruiter and experienced the speed and accuracy with which she has been able to find opportunities.