

## CASE STUDY

# Interim Legal Talent



### THE CLIENT

Global Provider  
of Professional  
Information  
Technology Solutions  
and Services

### Industry

Information Services

### Location

Europe

### Project Duration

Initially 4-6 months,  
has been extended

### Placement Turnaround Time

Two weeks

### The Challenge

Our client was reshaping their legal department after a number of acquisitions. They were looking for a skilled GDPR specialist to assist their EU sales colleagues on an interim base until they knew if a permanent position was necessary and what that would look like.

### The Solution

Having worked with our US colleagues for a number of years, the client contacted our Interim Legal team in the Europe to help with this immediate need. Having placed several GDPR specialists in The Netherlands, we had a strong understanding of how in-demand this role is and the available interim legal counsel who could meet the client's needs. We debriefed the client on the experience levels and skill sets of candidates who typical fit the communicated job requirements. We then presented three of the best available candidates in the market within three days. Each candidate was knowledge of GDPR requirements and had previously worked on similar projects.

### The Results

In the current interim market, a quick response is needed. Eventually, the client responded quickly and the selected started within two weeks. After we presented the first selected group of candidates, the client's response was too slow (more than three weeks), therefore, the top candidate of this initial selected group of candidates was no longer available.

Our candidate joined the client's global team of lawyers assisting with privacy and information security issues in client contracts, including commercial negotiations regarding master service agreement and data processing agreements as well as the information security addendum. The client has been pleased with the candidate's work and has extended the role until they are ready to make a permanent hire.