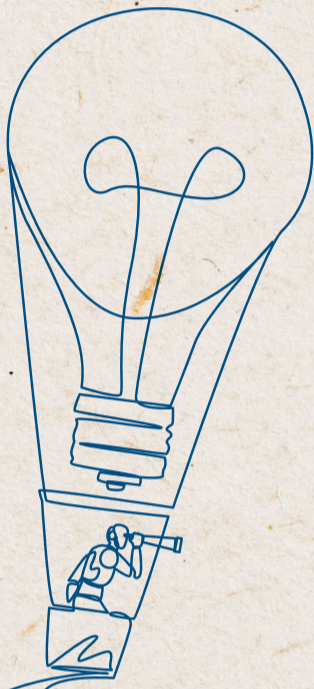


# The Recipe for Success

Want to become an invaluable compliance and regulatory leader?  
Perfect these skills:

## Interpersonal skills:

- › Manage and navigate critical relationships and strategies.
- › Build and maintain relationships with legal, legal-adjacent and non-legal professionals.
- › Exercise good judgment.
- › Communicate effectively.
- › Actively listen to understand what is being said and to read between the lines where necessary.



## Business oriented:

- › Be willing and able to learn the business from top to bottom, including understanding its history, current strategies, and future growth plans and goals.
- › Be creative, open-minded and solution-oriented to help the business achieve its goals.

## Effective operator:

- › Excel at blending functions, creating and implementing strategies, and building consensus both internally and externally.
- › Identify operational efficiencies.



## Leadership presence + gravitas:

- › Be able to read a room.
- › Lead by influence.

## Bonus:

### › A Law Degree

While a law degree is not essential—and does not guarantee success in—having a lawyer in these roles makes it more likely that the person in the seat will succeed at navigating relationships with legal teams and think strategically within legal confines and frameworks.

