

Defining ALSPs: A Clear Look at the Alternative Legal Services Landscape



The Challenge

“ALSP” is a common term, but its meaning is often unclear because it covers a wide range of legal service models.

What is an ALSP?

Alternative legal service providers deliver legal talent, technology and services outside the traditional law firm model, enabling corporate legal, compliance and law firm teams to operate more efficiently.

They typically offer:



Cost-efficient
delivery



Flexible, on-demand,
secondment-model resourcing
for attorney and paralegal roles



Technology and AI
specific services



Expertise and
bandwidth relief



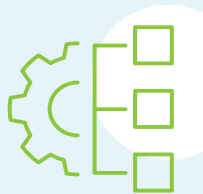
Scalable, repeatable
work



Integration of legal,
operational, and
technology expertise

The ALSP Landscape

ALSPs include a range of service types:



- Legal process outsourcing (LPO)
- Interim and fractional legal talent
- Legal Tech - AI, CLM
- Portfolio management (IP, Real Estate, et.al)



- Managed legal services
- Due diligence – Risk, M&A, Litigation
- eDiscovery, litigation strategy and management
- Consultancies and advisory providers

Takeaway: ALSP is not one model. It is an ecosystem of different approaches and solutions to delivering legal services.

Where MLA Interim Legal Talent excels as an ALSP:

Within the broader ALSP landscape, MLA Interim Legal Talent has operated globally as an alternative legal services provider for 15 years adept at bridging the gap between exceptional interim legal talent and the dynamic needs of legal departments and law firms.

Global, flexible, on-demand legal and compliance talent



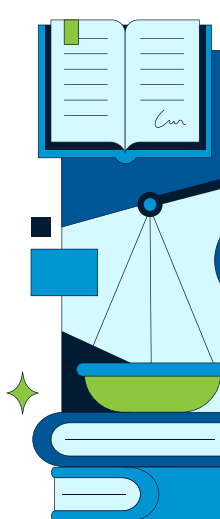
Global, on-demand legal and compliance talent with a
secondment-style model

Fully insured, legal practitioners at all levels, including interim
general counsel and law firm partner-level expertise

ALSP professionals, as client and candidate advisors, with law
degrees and years of legal practice experience

Backed by the expertise and ~45 year legacy of of Major,
Lindsey & Africa

Built on long-standing relationships over four decades in the legal market

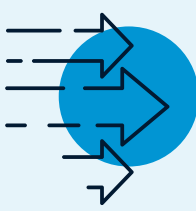


A Network Built Over Time

For 45 years, Major, Lindsey & Africa has worked with lawyers, legal and compliance professionals throughout the life cycle of their careers:



Supporting associates as they
enter the profession and go on
to pursue partnership, general
counsel, chief compliance officers
and in-house counsel roles



Introducing opportunities
across both permanent and
interim roles



Maintaining relationships as
lawyers move across different
career paths

Result: A deep, established global network of experienced legal talent developed over decades.

Understanding the ALSP category requires looking beyond a single definition.

Different models serve different needs, and knowing where each fits helps legal teams make more informed decisions about how work gets done.

MLA Interim Legal Talent is an alternative and global legal service provider that helps legal teams adapt quickly to changing demands through experienced, on-demand lawyers and compliance professionals.

Organizations turn to MLA when they need:

- Immediate access to proven legal talent
- Advise and guidance on solving expertise gaps, bandwidth challenges and budgetary constraints.
- Flexible support without adding permanent headcount
- A partner that understands the full legal talent lifecycle

