

INTERIM LEGAL TALENT: Energy Infrastructure and Transition

Interim Legal Talent is positioned uniquely to provide corporate legal departments and law firms with an array of sophisticated, high-value energy and infrastructure matters and transactions.



MLA Interim connects talented interim counsel and compliance consultants with public and private energy and O&G companies, in addition to varying financial institutions, including:

- Renewables and Clean Energy
- Telecommunication Infrastructure
- Digital / Datacenter
- Conventional Power and Utilities (Public & Private)

- Digital / Datacenter
- Liquefied Natural Gas
- Oil and Gas
- Renewables and Clean Energy
- Telecommunication Infrastructure
- Transportation and Logistics
- Upstream, Midstream, Downstream
- Water and Waste

How We Can Help:

MLA Interim attorneys and compliance consultants possess significant experience advising clients in these sectors throughout the life cycle of underlying assets.

MLA Interim Legal Talent professionals provide added expertise, bandwidth and department agility for a range energy matters and practice areas, such as:

- Capital markets
- Commercial / Transactional
- Corporate, Real Estate, Labor & Employment, IP
- Energy Regulatory Compliance

- Environmental
- Government Relations / Advisement / Lobbying
- Leveraged buyouts
- Litigation Management and Support
- M&A
- Project finance
- Spin-offs and Divestitures
- Technology

MLA Interim Energy Counsel collaborate to help align legal strategies with business priorities, ensuring compliance and avoiding legal issues, contributing to the company's success.

What Makes Us Unique:

Engaging experienced, on-demand energy counsel professionals in an interim capacity offers numerous advantages, ranging from reducing reliance on costly outside partnerships, bandwidth relief and filling expertise gaps, enabling your organization to effectively navigate the intricate legal landscape and mitigate risk.

Flexible solutions:

- Adapt to shifting workflows
- Valuable during transitional periods or workload increases
- Ensures robust and effective compliance programs

Cost-effective alternative to outside counsel and hiring:

- Fraction of the cost and time of full-time hires
- Immediate access to specialized knowledge and skills

Key negotiators for M&A and strategic transactions:

- Represent the corporation during third-party dealings
- Collaborate with corporate management, board of directors, clients, and stakeholders
- Align product strategies with business goals

Case Study Spotlights:

CASE STUDY #1

Client: State-wide, Full-integrated Energy Provider

The Challenge

The legal and compliance department of a prominent, vertically integrated energy company engaged in the generation, wholesale purchase, transmission, distribution, and retail sale of electricity faced significant regulatory hurdles and mounting workload. The department had been relying on existing staff to address the fluctuating need for expertise and bandwidth while considering heightened reliance on outside counsel partnership and increased costs. The sophistication and nuance of the workload required attorney expertise across regulated areas, involving but not limited to FERC and NERC matters. While the legal and compliance department had extremely capable and tenured attorneys to oversee efforts, their focus was on counseling executive stakeholders and government relations, creating insurmountable workloads in research, filings and negotiations. Further complicating matters, legal and compliance budget didn't allow for increased reliance on outside counsel. The needed an in-house solution that was cost-effective, didn't add to headcount and specialized in practice-area related matters.

The Results

MLA Interim advised the General Counsel that a project-based, six-month engagement with a talented and experienced interim counsel would address all variables and provide necessary bandwidth relief. After a swift interview process, the GC decided to contract with interim counsel through MLA to focus on specific regulatory and transactional matters. What materialized was a successful engagement where Generator Interconnection Agreements (GIA) and transmissions compliance matters were directly tied to the interim counsel, enabling the senior attorneys involved to focus on executive stakeholder issues and government relations. Without increasing legal and compliance department budget, the interim counsel paired well with existing staff and added the expertise and "extra hands on-deck" to efficiently address the specialized workload.

CASE STUDY #2

Client: O&G Exploration & Production company with global and offshore interests

The Challenge

The General Counsel of an E&P company, with global interests and a focus on the acquisition, development and production of oil and natural gas, on and offshore, faced a significant uptick in transactions and projects. The GC needed to outsource workload to hit deadlines and achieve goals. The support required a specific focus on project finance, complex and cross-border transactions with a mix maritime and on-shore experience. Typically, outside counsel was an easy solution to rely on but the GC faced mounting pressure from the CFO to control costs and ensure improved acquisition and deal profitability. To compound matters, the projects in motion had fluctuating timelines, with stop and start variables, which could not be put on the desk of existing in-house counsel.

The Results

MLA Interim advised the GC to consider adding an experienced, interim counsel that has worked at a law firm, counseling corporations in the same context, and or in-house counsel (up to and including semi-retired law firm Partners and GCs) to ensure the required expertise, availability and industry understanding was achieved. After two rounds of interviews and a review of a wide slate of candidates with varying but ideal experience, the GC selected a semi-retired in-house counsel capable of taking on additional hours over the course of 2-3 years, to see through the transactions and finance efforts. The engagement is on-going and successful, achieving the cost savings sought by the CFO all while in the trustworthy hands of a tenured in-house counsel with applicable experience.

Together we bridge the gap between exceptional interim legal talent and the dynamic needs of legal departments and law firms.