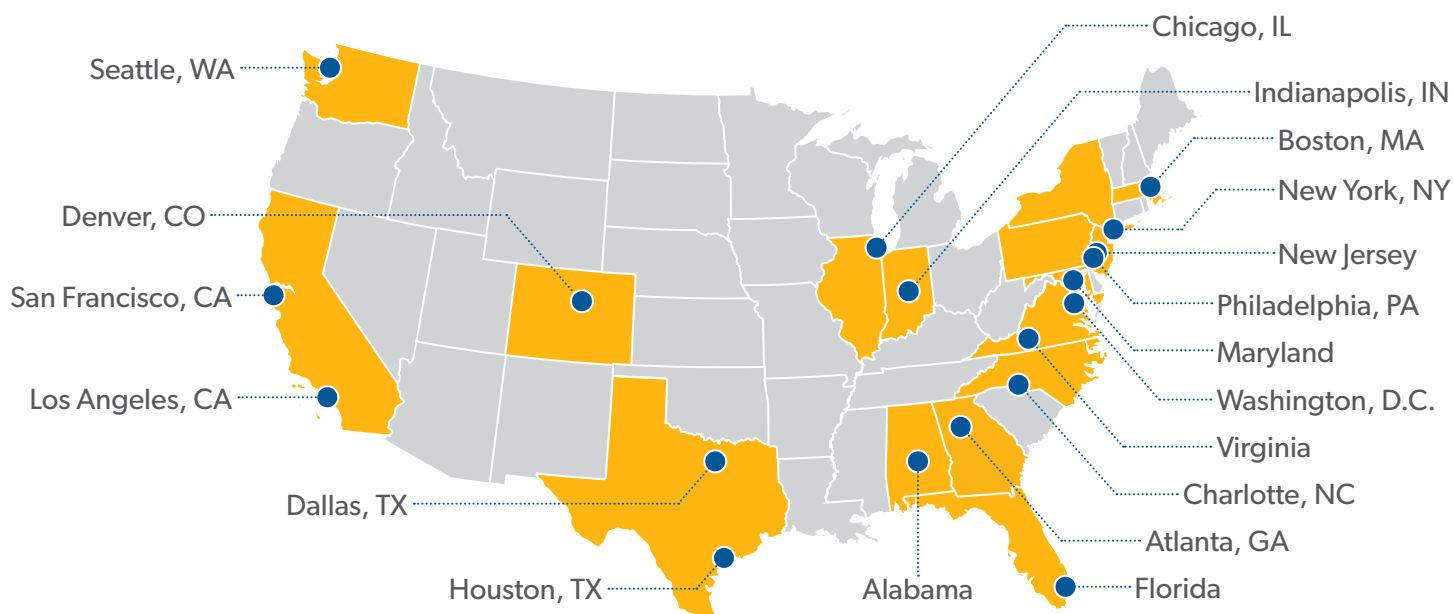


2020 Interim Legal Talent Snapshot

The legal market in the first half of 2020 has seen many ups and downs. Major, Lindsey & Africa's Interim Legal Talent team has continued to provide organizations and law firms with cost-effective, flexible legal talent solutions to address their workforce challenges. We also help individuals gain access to substantive legal career opportunities to further their career goals.

Throughout the first half of 2020, we have made 200+ interim placements across the United States.



We've placed interim attorney, compliance and paralegal candidates in a variety of practices, including:

- › Tech Licensing/ SaaS
- › M&A
- › Real Estate
- › IP
- › Healthcare Law
- › Corporate Due Diligence
- › Corporate / Contracts
- › Compliance
- › L&E

Case Study Spotlights



PRIVATE EQUITY - INFRASTRUCTURE & REAL ESTATE

This investment firm developed an aggressive acquisition strategy that required strong internal legal support. Despite a lean internal legal team, leadership had a strong preference for maintaining work in-house. Managing a reasonable and predictable budget was critical.

Interim Legal Talent presented a plan that allowed the firm to engage legal consultants for immediate work with the potential to onboard consultants as full-time employees as they built out their legal department over time.

Through the use of Interim Legal Talent, the firm was able to aggressively pursue their growth strategy by building out an acquisition-dedicated legal function over the course of three years. Several of the interim legal consultants, who started on a contract basis, ultimately converted to full-time employees as the project progressed.



A FORTUNE 500 PUBLICLY TRADED RETAILER

This retailer was faced with 3,000+ store closures, plunging sales and long-term uncertainty surrounding brick-and-mortar retail. They sought strategies to avoid layoffs and maintain the health of their business during COVID-19 and in the changed business landscape post-COVID.

Within three days of being engaged, Interim Legal Talent presented several highly experienced, immediately available real estate transactions attorneys, who were available across geographies and time zones.

The legal consultants were quickly onboarded and completed the three-month project remotely. By implementing Interim Legal Talent's services, the organization was able to operate efficiently in an effort to ultimately save millions of dollars on lease expenses in the months and years to come.



U.S. NONPROFIT ORGANIZATION DEDICATED TO SUPPORTING THE HEALTHCARE COMMUNITY

When a key member of their legal team departed for another position, the nonprofit found themselves in need of a skilled lawyer with a background in legislation and policy to support their advocacy division.

Interim Legal Talent partnered with the organization to identify key responsibilities and quickly formulated role descriptions. In less than a week several candidates with extensive experience working on Capitol Hill were submitted for the role. After a thorough interview process, the nonprofit on-boarded a talented policy lawyer to begin the assignment.

Since joining the nonprofit's team, the lawyer has leveraged their existing experience in advocacy and policy to deliver on the organization's goals and objectives.