

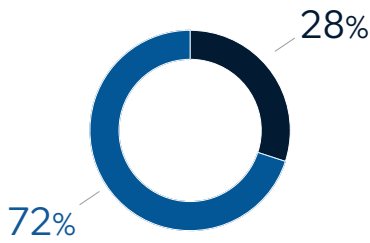
The Emerging Legal Operations Function



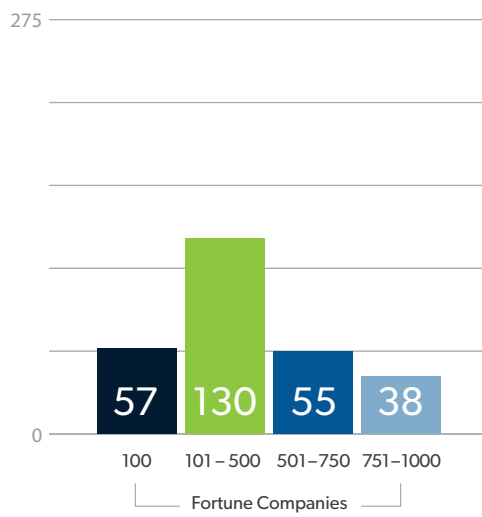
Modern legal departments must demonstrate their value to the larger business by finding ways to deliver services faster, better and more efficiently. Companies with robust legal operations functions are well-positioned to meet all those goals. Skilled legal operations professionals help legal departments better manage

outside counsel, deploy enabling technology that creates efficiencies and measure outcomes in ways that improve the legal department's ability to represent its stakeholders. Those reasons help explain why Fortune 1000 companies are making investments in the legal operations function. Today, the picture looks like this:

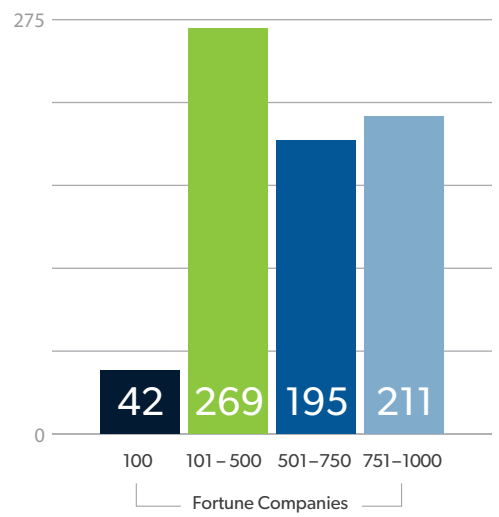
Percentage of the Fortune 1000 with and without legal ops



Companies with Legal Operations

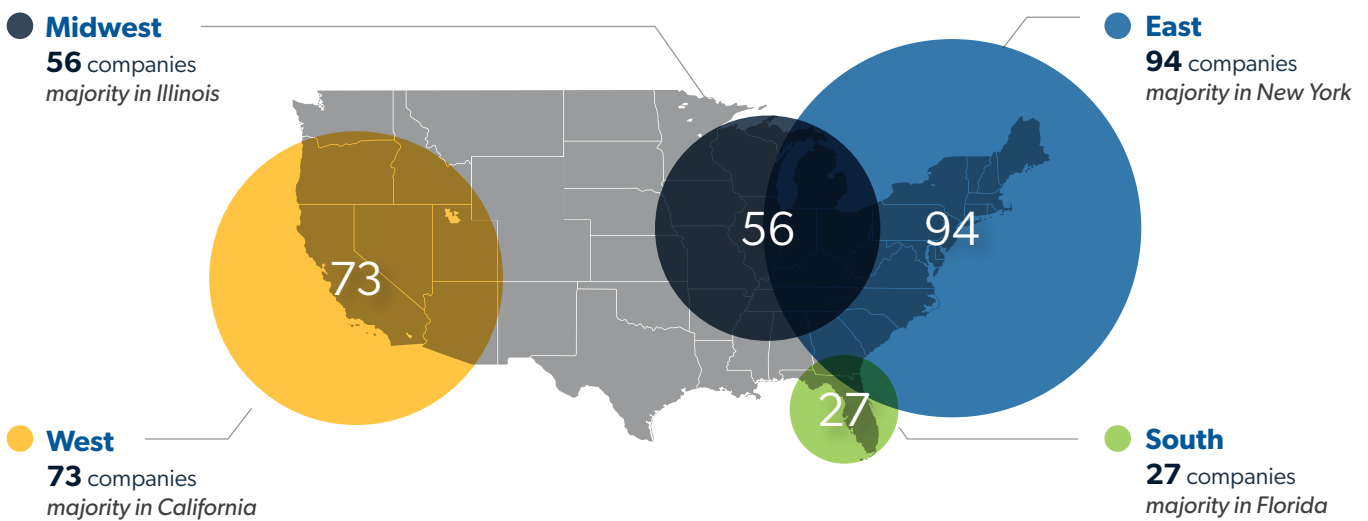


Companies without Legal Operations



The percentage of companies with legal operations professionals is expected to grow in the coming years as more companies rethink how best to protect their legal interests and how to align the performance and operation of the legal department with the rest of their business lines.

The distribution of Fortune 1000 companies with legal operations professionals is concentrated most heavily on the West Coast, where the legal operations function was embraced at an early stage, and on the East Coast, where there is a large base of global financial services and insurance companies that have invested heavily in the legal operations function.



Industry data suggests that the legal operations function is also being embraced by companies that sit underneath the Fortune 1000. That trend is encouraging and is supported by the ever-increasing number of legal operations job postings on LinkedIn and other job boards.

	Small Companies	Medium Companies	Large Companies
Average # of attorneys	12	55	144
Average # of attorneys	1	7	13

**Per CLOC's 2021 State of the Industry Report

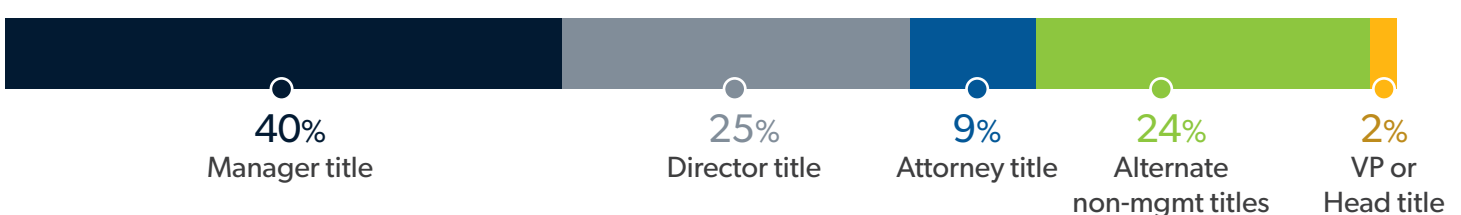


Manager title

**According to the 2021 ACC's Law Department Management Benchmarking Report

Because the legal operations function is still evolving, there is a good range in variance in how legal operations professionals who sit inside a corporate legal department are described and the degree of authority that they have. The sheer number of titles used to describe those professionals is illustrative of that:

Overall Title Breakdown



Each year an increasing number of case studies and surveys demonstrate the important role legal operations professionals play in transforming legal departments into world-class business units. As legal departments continue to invest in ways to innovate and deliver services in a manner that is consistent with the businesses they support, the adoption of the legal operations function will expand.

*Statistics based on profiles and information available on LinkedIn | ** Data pulled from CLOC's 2021 State of the Industry Report and ACC's 2021 Law Department Management Benchmarking Report